

ABLE Transfer Pathway

QCC Associate of Science Business Administration - **Transfer**

to

Nichols Bachelor of Science in Business Administration- **General Business**

Quinsigamond Community College Associate in Science Business Administration- Transfer Degree			Nichols College Bachelor of Science in Business Administration		
Course #	QCC Course Title	Credits	Course #	Nichols Course Title	Credits
Semester 1					
ACC 101	Financial Accounting I	3	FREE 100	Free Elective	3
CIS 111	Intro to Microcomputer Applications	3	BAN 101	Data Literacy	3
ECO 215*	Principles of Macroeconomics	3	ECON 222	Principles of Macroeconomics (counts in place of ECON 223 when transferred in with ECON 221)	3
ENG 101	Composition I	3	ENGL 105	College Writing	3
Math Course (choose one)	MAT 123 College Math I: Precalculus MAT 124 College Math II: Trigonometry MAT 231 Applied Calculus MAT 233 Calculus I	3	Problem Solving Elective	MATH 121 Precalculus MATH 170 Special Topics in Math MATH 190 Calculus MATH 190 Calculus	3
Semester 2					
ACC 102	Financial Accounting II	3	ACCT 238	Financial Accounting	3
ECO 216*	Principles of Microeconomics	3	ECON 221	Principles of Microeconomics (Social Science Elective)	3
ENG 102	Composition II	3	CRIT 201	Critical Reading, Writing, and Research	3
MAT 122	Statistics	3	MATH 150	Statistics	3
Social Science Elective (ANTH, PSY, SOC, HIST, PSCI, ECON, GEO)		3	Equivalent Social Science Course (Social & Cultural Awareness Elective)		3
Semester 3					
ACC 222	Managerial Accounting	3	ACCT 240	Managerial Accounting	3
MGT 211	Principles of Management	3	MGMT 227	Principles of Leading and Managing	3
Humanities Elective		3	Equivalent Humanities course (Humanities elective)		3
Humanities Elective (recommendation: SPH 101 Speech Communication Skills)		3	Equivalent Humanities course (Free elective, recommend course transfers in as COMM 152, a gen ed requirement)		3
Lab Science Elective		4	ESCI 200 Lab Science Elective (3 cr)		3
Semester 4					
Science/Lab Science Elective		3	Equivalent science elective course (Free elective)		3
Humanities Elective (recommendation: PSY 158 Human Relations in Organizations)		3	Equivalent Humanities course (Free elective, recommended course transfers in as LEAD 203, a General Education requirement)		3
Free Elective (recommendation: FIN 111 Personal Financial Planning)		3	Equivalent course (Free elective, recommended course transfers in as FIN 201, a General Education requirement)		3
2 Program Electives (choose from list below)		6	Equivalent course (see below)		6
ACC 211 Federal Taxation ACC 225 Volunteer Income Tax Assistance ACC 231 Computerized Accounting BSL 101 Business Law I BSL 102 Business Law II FIN 111 Personal Financial Planning FIN 250 Principles of Finance MGT 101 Introduction to Business MGT 205 Project Management MGT 215 Human Resource Management MGT 216 Entrepreneurship & Small Business Management MRK 201 Principles of Marketing MRK 241 Social Media Marketing			ACCT 402 Federal Taxes (concentration elective) ACCT 494 VITA Program (concentration elective) ACCT 245 Accounting Information Systems (concentration elective) LSB 327 Business Law & Ethics (Business Core, required) FREE 100 Free Elective (free elective) FIN 201 Personal Finance (General Education, required) FIN 303 Financial Management (Business Core, required) GBUS 220 Business Exploration (concentration requirement) MGMT 337 Project Management (concentration elective) HRM 213 Human Resource Management (Professional Readiness elective) EPS 378 Entrepreneurial Management (concentration elective) MKCM 202 Principles of Marketing (Business Core, required) MKCM 318 Social Media Marketing (concentration elective)		
Total QCC Credits		61	Total Nichols Credits		60

This agreement may also apply to all [IN-PERSON BSBA Degrees](#) and will be evaluated on a case-by-case basis.

*Students must take both ECO 215 Principles of Macroeconomics and ECO 216 Principles of Microeconomics to have the Macroeconomics transfer credit meet the ECON 223 Introduction to Economics Business Core Requirement.

Students can transfer in up to two (2) courses that count towards their Concentration Requirements and Electives. Additionally transferred in courses will be given the listed equivalency but would count towards Free Electives instead of towards the Concentration.

Example: Student that transfers in GBUS 220, MGMT 337, and EPS 378 will have GBUS 220 and MGMT 337 go towards the Concentration, and EPS 378 go towards Free Electives.

This transfer course mapping to the BSBA in General Business has been provided as part of the agreement. Courses that are mapped as a "concentration requirement" or a "concentration elective" may count differently for concentrations other than General Business, but the majority will transfer in the same way for all concentrations.

A2B and Beyond Recommended Course work – Completed at QCC

Students seeking a BSBA in General Business Degree ONLY

Semester 5 and 6					
Courses taken in these semesters will depend on coursework completed in Semesters 1-4.					
For example, if a student takes FIN 250 as a program elective in Semester 4, they would select a different course in Semester 5/6 in place of FIN 250.					
FIN 250	Principles of Finance	3	FIN 303	Financial Management	3
MGT 215	Human Resource Management	3	HRM 213	Human Resource Management (Leadership & Professional Readiness Elective)	3
Choose one	BUS 201 Integrated Communication for Business ENG 202 Creative Writing ENG 204 Writing Fiction	3	Communication & Collaboration Elective	ENGL 321 Professional Writing ENGL 320 Fiction Writing ENGL 320 Fiction Writing	3
PSY 158	Human Relations in Organizations	3	LEAD 203	Leading & Working in Teams	3
FIN 111	Personal Financial Planning	3	FIN 201	Personal Finance	3
Choose one	CIS 112 Advanced Microcomputer Analysis MGT 206 Management of Data Analytics	3	BAN 201	Intro to Business Analytics	3
Choose one (1)	200-level ACC, BUS, FIN, MGT, or MRK course	3	Equivalent course		
	See list of Program Elective options in Semester 4 for ACC, FIN, MGT, or MRK options Additional choices: BUS 250 Business Administration Capstone BUS 298 Career Strategies & Internship Exp.	3	See Program Elective equivalencies list in Semester 4. Additional choices both transfer in as: SEM 444 Professional Development Seminar (General Education requirement)		3
SPH 101	Speech Communication Skills	3	COMM 152	Effective Speaking	3
Choose one	Any 100+ level course from QCC catalog MRK 201 Principles of Marketing	3	Equivalent course or FREE 100 Free Elective MCKM 202 Principles of Marketing (Business Core, required)		3
Choose one	Any 100+ level course from QCC catalog BSL 101 Business Law I	3	Equivalent course or FREE 100 Free Elective LSB 327 Business Law & Ethics (Business Core, required)		3
Total QCC Credits		30	Total Nichols Credits		30

A2B and Beyond Recommended Course work – Completed at NC

Students seeking a BSBA in General Business Degree ONLY

Semester 7 and 8					
Exact courses to be taken in these semesters will depend on all courses completed at QCC.					
SEM 444	Professional Development Seminar	3		Concentration Elective 2	3
SOC 345	Social and Cultural Responsibility	3		Concentration Elective 3	3
MGMT 365	Operations Management	3		Concentration Elective 4	3
LEAD 400	Leading Strategic Initiatives	3		Concentration Elective 5	3
GBUS 493	General Business Advanced Project	3		Concentration Elective 6	3
Total Nichols Credits					30