

TRANSFER ARTICULATION AGREEMENT

Quinsigamond Community College

and

Nichols College

**Hospitality and Recreation Management-Hospitality
Management Associate in Science Degree**

to

Bachelor of Science in Business Administration (BSBA)

- **Concentration in Hospitality Management**

Fall 2016

Statement of Purpose

Quinsigamond Community College (QCC) and Nichols College (NC) recognize that, for many students, the path to a bachelor degree may begin at a community college. Acknowledging the long history of Quinsigamond graduates transferring successfully to Nichols College, and the similarities among curricula, this Agreement is formed to enable the smooth transfer of QCC graduates to Nichols College.

Further, the purpose of this agreement is to facilitate transition between the two academic programs by identifying:

- all required and equivalent courses for the relevant programs at each institution, and
- criteria for credit transfer and guarantee of admission for students

Participants

This Agreement has been entered into by Quinsigamond Community College, Worcester, MA and Nichols College, Dudley, MA.

Programs included in this Agreement

- A. The Quinsigamond Community College **Hospitality and Recreation Management-Hospitality Management Associate Degree (A.S.)** will be accepted toward the **Bachelor of Science in Business Administration (B.S.B.A.)** Hospitality Management concentration at Nichols College.
- B. This acceptance may be restricted to students who enroll at NC as traditional full-time students.

Terms and Conditions of Transfer:

- A. Students who graduate from the QCC Hospitality and Recreation Management-Hospitality Management Associate in Science degree with a cumulative grade point average (GPA) of 2.0 or higher will be guaranteed admission into the Bachelor of Science in Business Administration Hospitality Management.
- B. All coursework included in the Quinsigamond Hospitality and Recreation Management-Hospitality Management Associate degree (63 credits) will be accepted by Nichols College and applied towards required coursework and electives as

stipulated in the Bachelor of Science in Business Administration-Hospitality Management Concentration. See Appendix A.

- C. All coursework from the sending program must be college-level and completed with grades of “C-” or better in order to guarantee transferability. All other courses taken at Quinsigamond Community College will be reviewed for transferability if the overall GPA is above 2.0. English as a Second Language (ESL) courses completed at QCC are not accepted in transfer at Nichols College.
- D. QCC students will be advised to complete the recommended Business Administration and related electives that meet NC Bachelor of Science in Business Administration course equivalents as specified in the attached program grid (Appendix A). QCC students who complete other, unspecified electives may be able to transfer these credits, but will still be responsible for completing all Nichols College degree requirements.
- E. Students who follow the QCC Hospitality and Recreation Management-Hospitality Management to NC Business Administration-Hospitality Management Concentration will be eligible to complete an additional “fifth semester” of QCC coursework that will be applied to the Bachelor of Science in Business Administration degree.
- F. QCC students who do not meet the prescribed terms of this agreement may still be considered for admission to Nichols College on a case-by-case basis.

Communications and Advising

Communication and advising is central to effective transfer/articulation. Recognizing this:

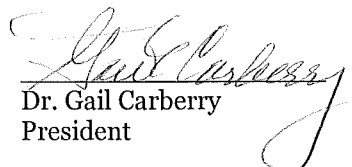
- A. The colleges agree to include information about this articulation agreement in relevant publications for the purposes of promotion and advising
- B. The colleges agree to jointly develop appropriate transfer guides and make these available to students and advisors as appropriate.
- C. The colleges agree to notify each other promptly, in writing, of substantive changes in curricula that might affect the Agreement.

Implementation and Length of agreement

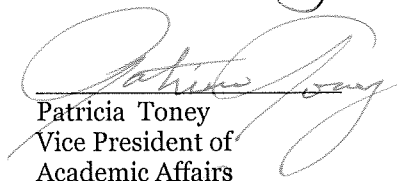
- A. Nichols College and Quinsigamond Community College agree that this Agreement becomes effective on the final date of signature by institutional representatives.
- B. This agreement will remain in effect for 3 years from the date of signature. The Agreement will be re-visited as deemed necessary by either college.
- C. Each institution will designate a representative to be responsible for implementing this agreement, for identifying and incorporating any changes into subsequent agreements, and for conducting a periodic review of this agreement.
- D. This Agreement does not preclude either college from entering into similar agreements with other institutions of higher education.

Signatures of appropriate institutional leaders and representatives


For Quinsigamond Community College


Dr. Gail Carberry
President


3/22/16
Date


Patricia Toney
Vice President of
Academic Affairs

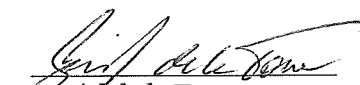
3/21/16
Date


Kathleen Rentsch
Dean of the School of Business,
Engineering & Technology

03-09-16
Date

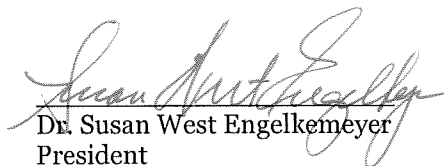

Patricia Hutchinson
Coordinator of the Hospitality
and Recreation management
Programs

3-18-2016
Date



Daniel de la Torre
Coordinator of Transfer &
Articulation

03/09/16
Date


For Nichols College


Dr. Susan West Engelkemeyer
President

5/4/16
Date


William Boffi
Vice President for Enrollment

4/29/16
Date


Dr. Alan Reinhart
Provost & Senior Vice President,
Academic Affairs


4-29-16
Date


Dr. Mauri Peltó
Associate Dean, Liberal Arts

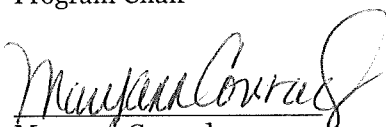
4/28/16
Date


Luanne Westerling
Associate Dean, Business


4/28/16
Date


Dr. Andrew Smith
Undergraduate Adult Education
Program Chair

5/6/16
Date


Maryann Conrad
Hospitality Management
Program Chair

4/20/16
Date


Betin Robichaud
Registrar

4/20/16
Date

APPENDIX A QCC HOSPITALITY DEGREE TO NICHOLS COLLEGE HOSPITALITY DEGREE

Students in this program may complete their 5th semester at QCC (15 credits) comprising of Business Core requirements. Semesters 6-8 are at Nichols College focusing on the HSP specialization and the completion of upper level Business Core requirements.

Course Title QCC	Course #	Nichols College equivalent title	NC Course #	# Credits
Composition I	ENG 101	Expository Writing	ENGL-105	3
Intro to Hotel/Rest Management	HRM 101	Intro Hospitality Management	HSP-211	3
Hospitality Law & Ethics	HRM 121	Business Law	LSB 227	3
Front Office Operations	HRM 135	Free Elective	FREE (1/5)	3
Intro to Microcomputer Applications or Business Elective Recommend CIS111	CIS 111	Digital Applications	ITM-123/ACCT239 Financial Accounting lab	3
Composition II	ENGL 102	Intro to Literature	ENGL-213 (humanities elective 1/2)	3
Front Office Management	HRM 136	Current Issues Symposium	SEM-115	3
Bar & Beverage Management	HRM 139	Free Elective	FREE (2/5)	3
Management in Hospitality Industry	HRM 235	HSP Elective	HSP Elective*	3
Hotel & Rest Management Elective	HRM XXX	Free Elective	FREE (3/5)	3
Hotel Meetings: Sales & Operation	HRM 232	HSP Elective	HSP Elective	3
Destination Marketing & Mgmt	HRM 236	Principles of Marketing	MKTG-202	3
Psych of Interpersonal Relations or Human Relations in Organizations	PSY 118	Psychology Elective/ Human Behavior (BCOM247)	PSY-200 (human behavior elect)	3
Math Elective or Science Elective ¹ (Must take College Math)	MAT XXX	College Math	MATH 117	3
Multiple Perspectives Elective ²	See options	Humanities Elective	Humanities (2/2)	3
Financial Accounting I	ACC 101	Financial Accounting	Need Financial Accounting 2	3
Hotel/Restaurant Mgmt Coop Ed Experience	HRM 299	Free Elective	FREE-100 (4/5)	3
Business Elective ³ (Recommended MGT 101)	See options	Learning to Lead	LEAD101	3
Hotel/Rest Management Elective	HRM XXX	Free Elective	FREE (5/5)	3
Liberal Arts Elective ⁴ Recommend Psych or Soc. course	See options	Human Behavior Elective	Human behavior requirement	3
Liberal Arts Elective ⁵	See options	Social Science Elective	Social science requirement	3
Total Credits	63-67			63

APPENDIX A QCC HOSPITALITY DEGREE TO NICHOLS COLLEGE HOSPITALITY DEGREE

Mathematics Elective¹ – College level Math required. Choose from MAT 100, MAT 103, MAT 121, or higher
 Multiple Perspectives Elective² – Suggested courses to meet Humanities requirement: ART 260, ASL 113, ENG 231 or ENG 232, HUM 147 or HUM 211, IDS 101 or IDS 141, MUS 121, PHI 121, PHI 123 or PHI 201
 Business Elective³ – MGT 101 recommended.

Liberal Arts Elective⁴ – Suggested courses to meet Human Behavior requirement: Any PSY or SOC
 Liberal Arts Elective⁵ – Any ANT, GEO, HST, PSC, PSY, SOC, SOS

Third Year

5th Semester @ QCC Course Number & Course Name	6th Semester @ Nichols College Course Number & Course Name
MAT 122 Statistics	FIN203 Principles of Finance
SPH 101 Speech Communication Skills	ECON222 Principles of Macroeconomics
ACC 102 Financial Accounting 2	HRM213 Human Resource Management
MGT 211 Principles of Management	HSP351 Resort & Conference Management
ECO 216 Microeconomics	SEM444 Professional Development Seminar
15 Credits	15 Credits

Fourth Year – Nichols College

7th Semester Course Number & Course Name	8th Semester Course Number & Course Name
ACCT240 Managerial Accounting	ITM309 Principles of Information Systems
MGMT365 Operations Management	HSP490 Internship in Hospitality Management
HSP480 Issues in Hospitality Management	MGMT485 Business Capstone
History Requirement	300 Level Business Elective
Advanced Writing Requirement	Lab Science (3 credits)
15 Credits	15 Credits

Students graduate with 124 credits. The QCC program is a career-ready design, and therefore, the student has a number of core business courses to complete prior to entering the upper level courses.