

TRANSFER ARTICULATION AGREEMENT

Quinsigamond Community College

and

Becker College

**Business Administration-Transfer
Associate in Science Degree**

to

**Bachelor of Science in Business
(All concentrations)**

Fall 2017

Statement of Purpose

Becker College and Quinsigamond recognize that for many students the path to a bachelor degree may begin at a community college. Recognizing the long history of Quinsigamond graduates transferring successfully to Becker College, and the similarities among curricula, this Agreement is formed to enable the smooth transfer of Quinsigamond graduates to Becker College.

Further, the purpose of this agreement is to provide smooth transition between the two academic programs by

- identifying all required and equivalent courses for the relevant programs at each institution, and
- facilitating credit transfer and guarantee of admission for students who meet the agreed upon criteria.

Participants

This agreement has been entered into by Quinsigamond Community College, Worcester, MA and Becker College, Worcester, MA.

Programs/courses included in this agreement

- A. The Quinsigamond Community College **Business Administration-Transfer Associate in Science Degree Program** will be accepted toward the **Bachelor of Science in Business (All concentrations)** at Becker College.
- B. All coursework included in the QCC Business Administration-Transfer AS degree will be accepted and applied towards required coursework and electives as stipulated in the Becker BA in Business (All concentrations). **See appendix A.**

Terms and Conditions of Transfer:

- A. Students who graduate from the QCC Business Administration-Transfer AS degree with a cumulative grade point average (GPA) of 2.0 or higher will be guaranteed admission into the Becker BS in Business under the terms of this agreement.
- B. All 61-62 credits of coursework in the QCC Business Administration-Transfer AS degree curriculum will be accepted and applied to the Becker BS in Business.
- C. All coursework from the sending program must be completed with grades of "C-" or better in order to transfer.
- D. Quinsigamond students are advised to complete the preferred electives that meet program requirements in the Becker BS in Business as specified in the attached program grid (Appendix A). QCC students who complete other electives may use these to fulfill open electives where they exist in the Becker curriculum.
- E. Becker College will accept up to 90 credits into the bachelor's degree program as long as transferring coursework is applicable to specific courses or electives in the BS in Business program.
- F. Quinsigamond students who do not meet the aforementioned standards will be considered for admission to Becker College on a case-by-case basis.

Communications and Advising

Communication and advising is central to effective transfer/articulation. Recognizing this:

- A. The colleges agree to include information about this articulation agreement in relevant publications for the purposes of promotion and advising
- B. The colleges agree to jointly develop appropriate transfer guides and make these available to students and advisors as appropriate.
- C. The colleges agree to notify each other promptly, in writing, of substantive changes in curricula that might affect the Agreement.

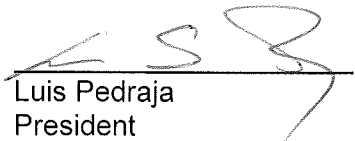
Implementation and Length of agreement

- A. Becker College and Quinsigamond Community College agree that this Agreement becomes effective on the final date of signature.
- B. This agreement will remain in effect for 3 years from the last date of signature unless terminated or amended by either party with prior written notice.
- C. This Agreement does not preclude either college from entering into similar agreements with other institutions of higher education.


Signatures of institutional leaders and representatives

The relevant program coordinator and/or academic department chair of each institution shall be responsible for implementing this agreement, for identifying and incorporating any changes into subsequent agreements, and for conducting a periodic review of this agreement.

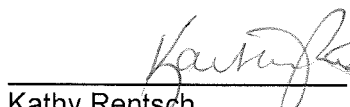
For Quinsigamond Community College


Luis Pedraja
President
Quinsigamond Community
College

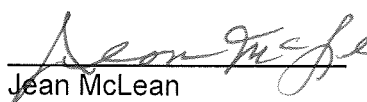
11/16/17
Date


Nancy Schoenfeld
Interim Vice President of
Academic Affairs

11/14/17
Date


Kathy Rentsch
Dean, School of Business,
Engineering & Technology

11-08-17
Date



Jean McLean
Coordinator of the Business
Administration and Related
Programs

11/2/17
Date

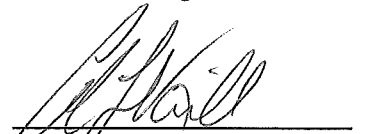

Daniel de la Torre
Coordinator of Transfer &
Articulation

11/03/17
Date

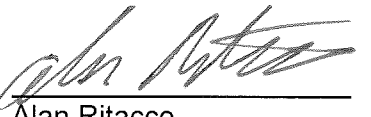
For Becker College


Nancy P. Crimmin
President
Becker College

11/28/17
Date


Amber Vaill
Vice President of Academic
Affairs

12/4/17
Date


Alan Ritacco
Dean of School of Design &
Technology

11/28/17
Date


Paul D. Cotnoir
Associate Dean, School of
Design & Technology
Director of Design Programs

11/28/17
Date


Vaughn Calhoun
Chair, Business Programs

11/28/17
Date

Appendix A

Quinsigamond Community College and Becker College

QCC Business Administration to Becker Business (All concentrations) major Plan Table

QCC Course Code/Name	QCC Credits	Becker Course Code/Name	Becker Credits
SEMESTER #1			
ECO 215 Macroeconomics and ECO 216 Microeconomics (includes 3 additional credits as Economics elective—see Semester #6)	3	ECON 1200 Global Economics: Micro & Macro Perspectives	3
Waived with 12 Transfer Credits		CORE 1001 Managing Transitions: Change as Norm	3
Program elective*	3	MGMT 1000 Introduction to Business Models	3
MAT 123 College Math I: Pre-Calculus or MAT 231 Applied Calculus	3	MATH 1200 College Algebra	3
		PSYC 1001 Introduction to Psychology	3
		Core 1500 Core for Transfers	3
SEMESTER #2			
Program elective*		MKTG 2004 Marketing 1- Creating Marketing, Branding and Sales Strategies	3
MAT 122 Statistics	3	MATH 2200 Applied Business Statistics	3
ENG 101 Composition I	3	CORE ENGL The New Normal: Unstructured Problems	3
Humanities Elective	3	HIST History Elective	3
CIS 111 Intro to Microcomputer Applications (or CIS 112 Advanced)	3	Open Elective	3
SEMESTER #3			
ACC 101 Financial Accounting I	3	ACCT 2100 Accounting and Finance I, Concepts and Tools	3
		MGMT 2400 Innovating Value & Supply Chains from Pipelines to Platforms	3
		MKTG 3004 Marketing II, Analytics: Analyzing Marketing, Branding and Sales Strategies	3
ENG 102 Composition II	3	ENGL 1003 Writing about Literature	3
Humanities* (Recommend SPH 101 Speech Communication Skills)		CORE 2003 Needfinding: Uncovering Opportunity	3
SEMESTER #4			
ACC 222 Managerial Accounting	3	Business Elective 2000 Level	3
ACC 102 Financial Accounting II	3	ACCT 3100 Accounting and Finance II, Financial Decision Making	3
Humanities Elective	3	Open Elective	3
Lab Science Elective	4	Science Elective w/Lab	4
		MGMT 2900 Business Career Exploration	3

SEMESTER #5			
		MGMT 3700 Business Law and Ethics	3
	3	INFO 3300/2500 Business Analytics or Data Visualization or 2000+ Bus Elective	3
		CORE 3004 Entrepreneurial Mindset: Creating & Capturing Value	3
Program Elective*	3	Business Elective	3
(Optional Elective-Recommend ENG 205 Technical and Workplace Writing)	3	Communications Elective	3
SEMESTER #6			
		MKTG 3001 Marketing Management	3
		MGMT 3900 Management Practicum	3
		Global Awareness & Diversity Elective	3
Economics Elective - See Note Above in Semester #1)	3	Open Elective	3
Science/Lab Science Elective	3-4	Science Elective	3
SEMESTER #7			
Optional Program Elective* 2000+		Business Elective 3000+	3
		MGMT 4101 Capstone	3
		MGMT 4003 Developing Business Leadership	3
Social Science Elective	3	Open Elective	3
Open Elective	3	Open Elective	3
SEMESTER #8			
		MGMT 4102 Capstone II	3
		CORE 4005 Agile Mindset Capstone	3
		Business Elective 3000+	3
		Business Elective 3000+	3
		Open Elective	3

*Becker College recommends specific courses to fulfill requirements towards the bachelor's degree.

- Humanities - Recommend SPH 101 Speech Communication Skills
- Program Electives - Recommend
 1. MGT 101 Introduction to Business
 2. MRK 201 Principles of Marketing
 3. BSL 101 Business Law I or II
- Optional Electives
 1. Recommend ENG 205 Technical and Workplace Writing
 2. Other ACC, BUS, FIN, MGT courses